



Amrutvahini Sheti and Shikshan Vikas Sanstha's

AMRUTVAHINI INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, SANGAMNER



Permanently Affiliated to Savitribai Phule Pune University and Approved by AICTE, New Delhi

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Reg. AIMBA / 77.

Date: 28/04/2023

Report on the Two-Day Placement-Focused Training: Group Discussion & Personal Interview

Date: 27th - 28th April 2023

Venue: AIMBA Seminar Hall

Resource Person: Mr. Siddharth Prabhakar, Founder, Entrepreneur & Corporate Trainer, Celebrity School, Mumbai

Target Audience: MBA Students

The Challenge: Cracking the placement code – navigating group discussions and personal interviews with confidence and success. This aim formed the core of the intensive two-day training conducted by Mr. Siddharth Prabhakar, renowned entrepreneur and corporate trainer. He transformed the AIMBA Seminar Hall into a dynamic arena where MBA students honed their skills and prepped for their dream careers.

Day 1: Corporate Selection process and GD

Mr. Prabhakar started by demystifying the selection process, dissecting group discussions and personal interviews, highlighting employer expectations, and offering practical tips for preparation.

Group Dynamics: The focus shifted to group discussions, with insightful sessions on initiating, contributing, and leading effectively. Students participated in simulated GDs, receiving personalized feedback and learning to navigate diverse opinions, manage time, and project a confident presence.

Case studies became the battleground for critical thinking and problem-solving skills. Through interactive exercises, students honed their analytical abilities, learned to present solutions with clarity, and demonstrated their strategic thinking prowess.

Day 2: Personal Interview:

Unmasking the Interviewer: Students gained insights into interviewer mindsets and common interview questions. Mr. Prabhakar emphasized self-awareness and authenticity, helping students craft compelling narratives about their skills, experiences, and career aspirations.

Mock & Roll: The second day culminated in a series of mock interviews. Students faced simulated real-world scenarios, receiving constructive feedback on body language, communication style, and answer strategies. They learned to overcome common interview pitfalls and project a confident, professional image.



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Salary Savvy: Mr. Prabhakar demystified salary negotiation, equipping students with the knowledge and confidence to advocate for their worth and achieve their desired compensation packages.

Student Feedback: Mr. Prabhakar's engaging delivery, practical insights, and personalized feedback. Some key takeaways included:

"I now understand the dynamics of group discussions and feel confident to contribute effectively."

"The mock interviews were incredibly helpful; I feel better prepared to handle real-world scenarios."

"Negotiating salary was always daunting, but the tips provided gave me the confidence to ask for what I deserve."

Conclusion: Two-days placement focused GDPI training proved to be a game-changer for AIMBA's MBA students. Mr. Prabhakar's expertise, combined with interactive exercises and simulated scenarios, empowered students to approach the placement process with confidence and clarity. This impactful training undoubtedly strengthens AIMBA's reputation for preparing industry-ready graduates who can crack the placement code and land their dream careers.

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